

# → Findhelp Overview for TX NMDOH



# → Agenda

- Findhelp Overview and
   Platform Demo
- Testimonials:
  - Texas Children'sHealth Plan
  - Kids' Meals
- Questions and Discussion



# **Today's Speakers**



**Emily Parmely**Director, Customer &
Community Success **findhelp** 



Suzana Rendon Community Health Manager Texas Children's Health Plan



Jody Perry
Family Database and Routing
Manager
Kids' Meals



# **Findhelp Overview**



### **Our Mission**

To connect all people in need and the programs that serve them (with dignity and ease).

### **Our Vision**

We envision a safety net where everyone gets the help they need.



Findhelp is the only social care vendor whose mission is industry-agnostic, supporting a true 'no wrong door' approach to help that includes CBO-initiated referrals and self-referrals.

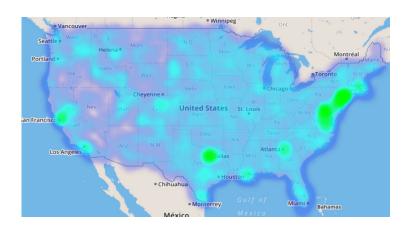


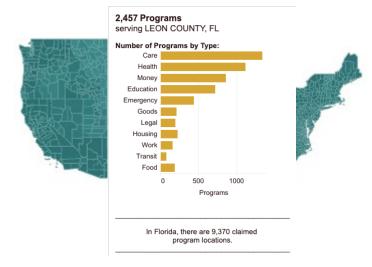
## **Nationwide Network**

Our search is in every ZIP Code in the United States. This heat map shows searches across the country.

We're transparent about our program network — you can see program information availability for every county in the US (<u>link</u>).

36,000,064 Users610,000 Program Locations105,000+ In-Network Locations







## **Texas Network**















Dallas County Community College District



ONE ACCORD - FOR KIDS -













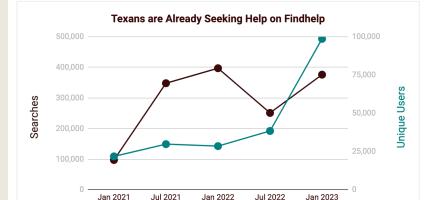












Source: findhelp

Unique Users

Our social care network in **Texas** by the numbers:

**13,052** in-network programs serving

**34,360+** available programs.

3.2M users; 19M searches across the state

residents of Texas in need on our platform.



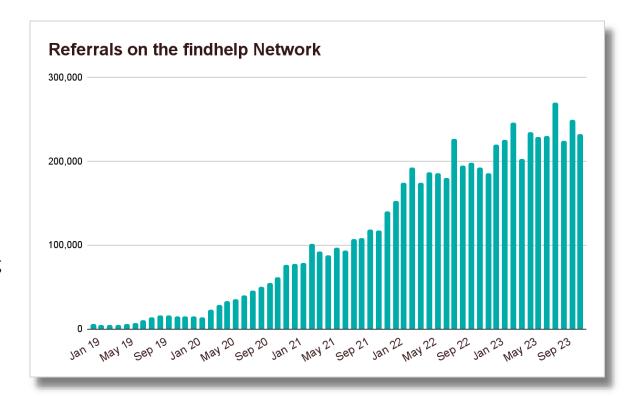




# The largest closed-loop referral network

Findhelp has the largest closed-loop referral network in the United States.

Customers who choose our network join an active network with participating nonprofits nationwide.





## **Comprehensive Workflows**

### Needs Identification

Proactive and Integrated Risk and Need Identification

- Configurable Assessments
- Integrated Third-Party Risk
   Stratification
- Goal Tracking
- Social Vulnerability Index
- Self-Assessments
- Payer Eligibility Criteria

# **Network Curation**

Open, Focused, and Contracted Networks serving all populations

- Highest Network Quality
- Customer Control
- Eligibility-based Search
- Free CBO Tools
- Contracted Providers
- Retail Providers

# **Case Management**

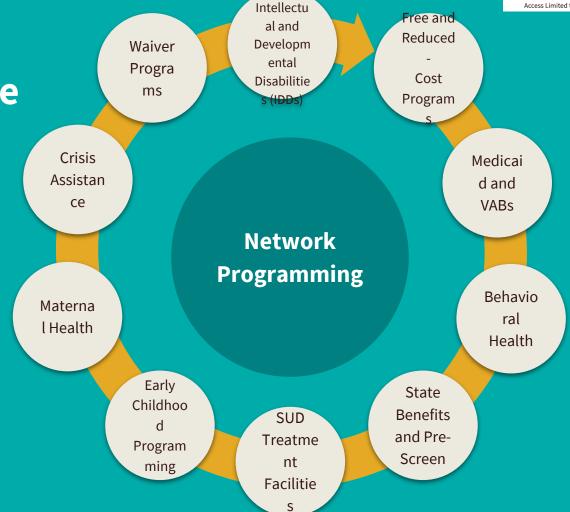
Community Information Exchange Tools

- Closed-Loop Referrals
- Outcome Tracking
- Code-Mapping
- Integration
- Analytics & Reporting
- Data Exchange
- Interoperability

Access Limited to Authorized Personnel



Social Care Networks





### **Company Confidential**

Access Limited to Authorized Personnel

### **Nationwide Network**

Local networks are not good enough on their own. Having access to national open networks provides many more resources, benefits, and options for people in need. Having both local and national are essential for breadth and depth.

### **Self-Navigation**

People should be able to self-navigate with ease, and do so in private when preferred.

#### **Equity**

Examples are 5th grade level, not hiding programs in the open network, product is WCAG 2.0 compliant, application is mobile responsive, proactively research programs related to child welfare and other underserved populations.

### **Supporting CBOs**

Do not force or ask nonprofits to sign a contract or to pay to be able to use the platform.

#### Do not sell data

CLRS vendors and CBOs and other users should not be permitted to sell, transfer, or otherwise share data for financial gain.

### Interoperability

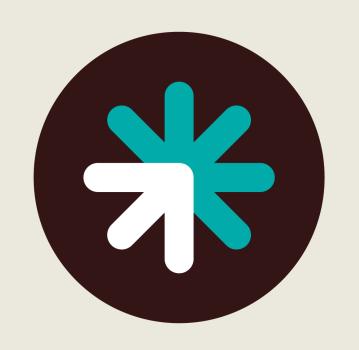
Vendors in this space should comply with USCDIv3 interoperability, FHIR standards, and integrate with the major EHR and care management systems of the US.

#### Privacy

Per referral consent or transparency into the network-consent, and permission and role based access.

### **CBO Choice in Case Management Tools**

No forced mandates by government or vendors to use only one technology in the community, which can have adverse consequences on health equity, access to reimbursable care, and otherwise put the community at the mercy of a vendor controlling access to care via their terms.



# Platform Demonstration



# Texas Children's Health Plan

## Texas Children's Health Plan



### 25 Year History

- 3<sup>rd</sup> largest Health Plan in Texas
- 45% market share in Harris County



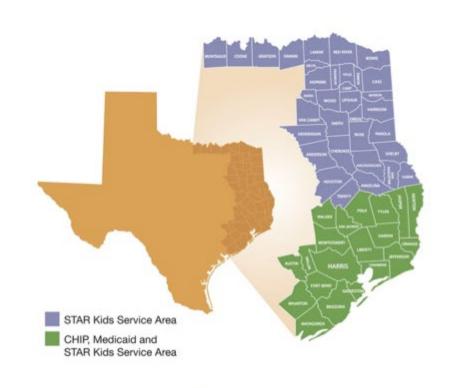
### **Members**

- Over 600,000 Covered Lives
- 42% growth since pandemic
- STAR, CHIP and STARKids LOB



### **Providers**

> 27,000 Providers





# Texas Children's and findhelp

### **Key Success Elements:**

**EHR Integration** - Epic launch integration for staff for efficiency. Multiple access points for patient self service.

**Staff Training:** Training videos and support for staff with focus on new clinical areas and regions

### **Community Partnership Strategy:**

Establish strong CBO referral partnerships in phases/cohorts to focus on meeting shifting needs



# Texas Children's Community Partnership Timeline

### 2022:

- Determined priority referral partners
- Established initial trusted referral network of CBO partners
- Developed clear workflow solutions with trusted CBO partners

### 2023:

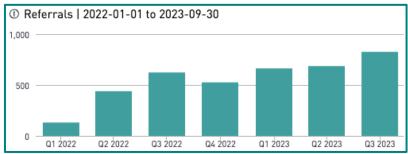
- Featured trusted CBO partners internally to boost referrals to those programs
- Began outreach to build stronger food security network
- Explored CBO incentive opportunities to build partner capacity and improve outcomes

### 2024:

- Finalize plans for CBO incentives project and select partners
- Establish referral partnerships in Austin area



## **Texas Children's Referral Outcomes**







### Key drivers of improved outcomes:

- Strong relationships with CBO partners
- Co-developing clear workflow solutions on referral intake with CBO staff
- Training CBO staff on platform usage, including findhelp certification
- Internally driving higher percentage of referrals to trusted CBO partners

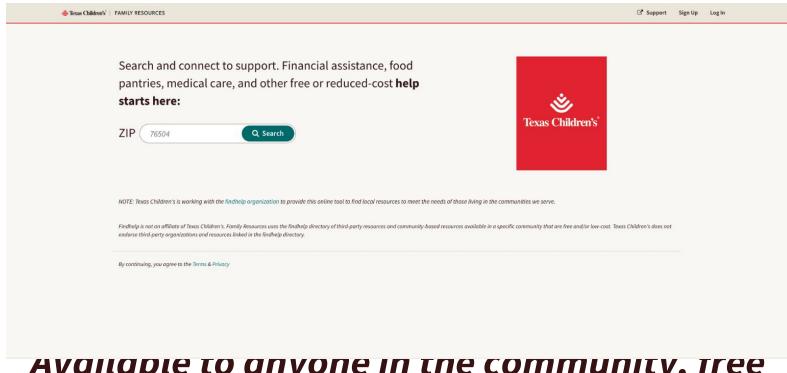


# > 2024 Goals & Next Steps

- Continue to utilize analytics to help measure impact from training and expansion
  - Leverage findhelp data to identify champions, areas to improve, and identify new potential partners.
- Successfully launch food security pilot actively building relationships with CBOs.
- Continuous review internally with key stakeholders to identify the next vector of focus:
  - I.e.: Housing, childcare, utilities, migrant services
- Grow findhelp usage and community partnerships to align with TCH geographic expansion



# Texas Children's Family Resources



Available to anyone in the community, free



# Kids' Meals

### THE MISSION



Our mission is to **end childhood hunger** by delivering free healthy meals to the doorsteps of Houston's hungriest preschool-aged children, and through collaboration, provide their families with resources to help end the cycle of poverty.

Founded in 2006 as Kids' Meals, Inc., we are the first and only charity of our kind—one that focuses on direct delivery of meals and food where it's needed most, the homes and families of preschool-aged children. This puts food directly in the hands of children who might otherwise have insufficient nutrition at a critical stage of development.

By breaking the cycles of hunger, food insecurity and poverty, Kids' Meals gives every child we serve better nutrition today, and improved prospects for success in school and beyond.



### THE IMPACT

Kids' Meals now serves an annual daily average of **7,300 children per day in Harris** 

**County,** filling an important gap before kid s are old enough to attend public schools and can get free breakfasts and lunches.

On holidays and during the summer, Kids' Meals makes and delivers more than **11,000 meals each weekday** to our preschool-aged children and their school-aged siblings.

Kids' Meals will lead by providing transformational services.







> Partnering with Texas Children's and findhelp

- Application on file with Texas Children's
- Record and Track Outcomes
- Refer Families on Kids' Meals Program to Other Resources
- Refer Families Who Don't Qualify for Kids' Meals to Other Programs



# → **Discussion**